

November 22, 2005

Intero Real Estate
12900 Saratoga Ave.
Saratoga, CA 95070
Attn: Theresa Wellman

Dear Theresa,

I want to thank you for all the help you gave me in finding my new home. I love the house. It has turned out to be the best thing for me and my family. The location, size and price were all good matches for me and my girls.

As you know, I am very busy with a full time job and two girls. Because of this, your professionalism, attention to detail and willingness to go the extra mile made a world of difference to me in my home search. I honestly don't think I could have done it without somebody of your caliber helping me.

I also know there were some complicating factors with financing, deciding on a search area, and some difficult negotiations on one particular property. This took a lot of extra time on your part, but I always got the feeling you were on my side, and would do whatever was necessary to make my home search successful.

Once again, thank you for your help. The result is wonderful. I would not hesitate to recommend you to anyone either buying or selling a home. In my experience, your services are definitely a cut above.

Sincerely,

Ann Perkins
ann_perkins@sbcglobal.net