

To: Theresa Wellman
Intero Realestate Services
12900 Saratoga Avenue
Saratoga, CA 95070

8-29-06

From: The Foughts

Dear Theresa,

We wanted to write a quick note of thanks to show our appreciation for all of your hard work as our Realtor. Having been in our new Townhome about one month now, we have had a chance to get back to normal life and reflect on our selling/buying experience.

As you know, we were looking for and chose you as our Realtor because we knew we were going to need a Realtor who would be dedicated to our vision and able to adapt to what the market threw at us, as well as our own change in needs throughout the selling/buying process. As we began the planning to show our Condo, you adapted quickly to our requests to move up the showing date by a week. We really appreciated your thoroughness and advice, and were pleasantly surprised by your inclusion of the stager's services to add that extra touch. In a softening housing market, we believe your whole package of services offered to us as our selling agent contributed to us realizing the asking price for our Condo.

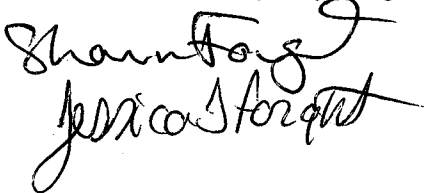
Of course since our Condo sold so quickly, our needs immediately changed to needing to purchase our next home, and your effort in this part of the process was equally appreciated. Originally we were seeking a single-family home, but after we overcame the reality of the situation, you really helped us find other options that fit our needs and budget. Our new home is definitely 'Us' and is even better than we had expected a Townhome could be. Your strategy and advice to ensure our bid was accepted the first time definitely paid off!

Finally, as we mentioned about the stager, your network of service providers during the process, including Joyce at Diversified Capital, Financial Title Company, and Duane at Tri-Star Inspections, were equally top notch.

Thank you again for a job well done and we look forward to working with you in the future!

Sincerely,

Shaun, Jessica and Sydney Fought

Handwritten signatures of Shaun Fought and Jessica Fought. The signature for Shaun Fought is written in a cursive style, and the signature for Jessica Fought is written in a similar cursive style below it.